



# Problem Solving & Decision Making

## COURSE Objectives

- To understand the concept of decision making and its role in solving problems
- To know the process of decision making and how it is used to solve problems
- To know the concept of group decision making
- To identify the environment of the decision maker
- To identify important skills needed by the decision maker
- To know some of the decision making tools
- To identify the process of implementing decisions

## COURSE OUTLINE

### 1. Analyzing Decision Making

- Defining Decisions
- Decision making vs. problem solving
- Types of managerial decisions
- Problem Solving versus decision making
- Knowing your corporate culture
- The Responsibility of making organization decisions
- The intuitive approach to decision making
- Rational approach to decision making
- Analyzing your responsibility
- Being decisive

### 2. Decision Making Elements and Process

- Decision making elements
- Elements of the decision situation
- The process of Decision making
- The decision maker environment

### 3. Decision Making Techniques

- The role of values in decision making
- group decision making
- Group decision making

### 4. Three Important Skills for Decision Making

- The three secrets of wise decision making
- Rationality
- Creativity
- Balanced Judgment

### 5. Decision Making Tools

- Decision Matrix
- Decision tree analysis
- Paired comparison analysis
- Grid analysis

### 6. Implementing a Decision

- Developing a plan
- Communication a decision
- Discussing the progress of a decision
- Over coming objections
- Monitoring Progress
- Handling other peoples decisions
- Building a decision

## Who Should Attend

Managers, process owners, quality professionals, practitioners and consultants looking to refresh their skills in root cause analysis.

**COURSE DURATION:** 3 Days

**TRAINING HOURS:** 15 hrs

**MINIMUM NO. OF TRAINEES:** 15

**LANGUAGE :** English / Arabic

