



## Training Course Information Form

### Course Information

**Course Name:** The Container Terminal and International Trade

**Institute/Centre:** Port Training Institute      **Course Code:** PDP18

**Type:**       Program       Course       Workshop

**Course Duration:**       5 days       3 days       1 days       Other: --

**Course Conducted:**       Local       International  
Indicate: -----

**Course Venue:**      **Anywhere**

**Course Language:**       English       Arabic       Both       Other: -----

### Course Description

#### Course Outlines:

- The need for and basis of international trade
- The significance of transport to international trade
- Production costs and their estimation
- Marketing costs and their estimation
- Distribution costs and their estimation
- The importance of maritime transport costs.

#### Course Objectives:

- This Unit is designed:
  1. To discuss the need for, nature of and benefits resulting from international trade.
  2. To explain the importance of transport to international trade.
  3. To define and explain a producer's production, marketing and distribution costs, and show how they can be calculated.
  4. To assess the relative contribution made by maritime transport costs to distribution costs.
  5. To establish the fundamental importance of port/terminal efficiency in controlling maritime transport costs.

#### Learning outcomes:

**Course includes:**  Theoretical       fire training module       Laboratory       Workshop  
 Site Visit

**Course Prerequisites:** Before starting this Unit, the trainees should have completed successfully the following Units or will have demonstrated (for example by successfully completing the Tests for those Units) their understanding of the topics covered by them:

Container terminal operations (C.1.1)

#### Who should attend:

#### Course References:

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No. of Participants/course:  5-10                       10-15                       15-20                       Other: -----

**Qualifications of Participants:**

No. of Lecturer:             1                       2                       5

No. of Assistance:         1                       2                       3

**Course Facilities**

White Board             V. Projector             Data show             PC                       Manual             Handouts  
 Books                       Handouts             Flip charts             S/W                       Other:

**Course Evaluation**

Written Examination     Written Report(s)     Oral Presentation             Attendance  
 Delegates Participation

**Certificate Issue:**

Local Premises                                       AASTMT                                       International

**Course Registration**

**Registration:**                       AAST Admission Registration                       Online                       Other: -----

**Documents**

**required:**                       Registration form                       ID/Passport copy                       Photo